

Don't Let Red Tape Slow You Down!



Miracle
The Face of Play™



NJPA AWARDED
CONTRACT
Contract# 022113-LTS

BREAK THROUGH THE BID PROCESS BARRIERS

Is Red Tape Slowing You Down?

As a public agency, before making any purchase you ask yourself the same 2 questions:

What do I need to buy? How am I going to buy it?

It's your responsibility to select the best vendor and award the best solution. If there is no existing vendor contract, you have to bid it. This takes a lot of time and effort because you work really hard to evaluate the best bid for the project. But let's be honest, at the end of the day the best bid usually means a low bid vendor which often times ends up costing your agency in more ways than just financially. This begs the question:

Do you have to do the bid?

OR

Does the procurement just have to be bid?



We Have the Solution!

The National Joint Powers Alliance (NJPA) allows you to break through the bid process barriers with a less complicated way of meeting your purchasing needs. NJPA goes through the same competitive bid process so you don't have to, allowing you to satisfy your local bid requirements quickly and effectively.



NO LONGER
THE BEST KEPT
SECRET IN THE
PURCHASING
WORLD!

Who is NJPA?

NJPA is a public agency governed by a publicly elected board of directors. NJPA employees are public employees, just the same as their members. NJPA serves as a National Municipal Contracting Agency, enabled under the authority of Minnesota State Laws and Statutes 123A.21 and M.S.471.59.

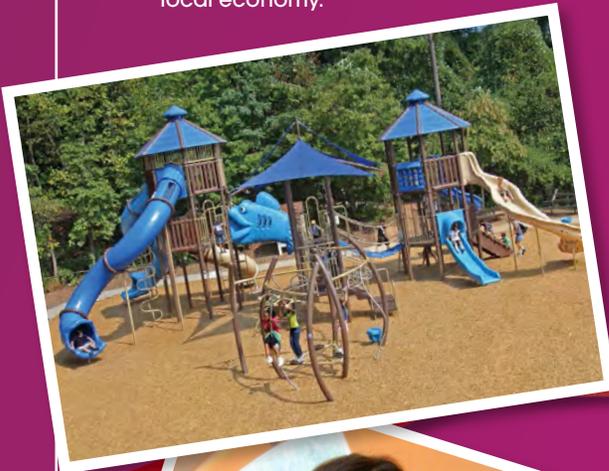
We competitively Bid & Award Contracts on behalf of our Members

NJPA has nationally solicited, evaluated and awarded contracts through a competitive bidding process. These contracts can be leveraged by municipalities under the authority of NJPA's enabling legislation and your state's procurement laws and/or Joint Powers Authority. These laws allow access to NJPA's contracts and procurement process to satisfy your local and state bid requirements, avoiding duplication of the process. NJPA's customer sales are now approaching over \$1 billion annually.



Quality and Credibility

NJPA serves as a municipal contracting agency competitively awarding cooperative contract solutions on a national level. They evaluate vendors on more than just price, they also consider quality and credibility. NJPA vendor contracts include over 175 highly recognized industry leading brands in areas such as facilities and MRO, technology, heavy and utility equipment, and transportation just to name a few. NJPA contracts are bid at the manufacturer level and awarded locally, supporting the local economy.



Our Partnership

NJPA has awarded PlayPower, which includes the Miracle brand of products, the vendor contract for a full line of commercial playground and recreation related equipment, supplies, accessories and services. Through this contract, you will be able to satisfy the local bid requirements for playground and recreation equipment fast and with confidence knowing NJPA has done all the work for you.

Who is Miracle?

Founded in 1927, Miracle Recreation Equipment Company has grown to become one of the leading commercial playground and recreation equipment sources in the world. The company provides customized solutions for parks, schools, churches, communities and other large-scale projects designed for people of all abilities. Emphasizing safety, affordability, and child-friendly design, Miracle maintains a spirit of constant innovation.

Our Vision

At Miracle, our vision is to meet the simple desire for play by delighting kids, designers and purchasers alike with amazing and durable play structures that provide Innovative, Engaging and Classic Fun.





How Does NJPA Work?

NJPA has the legislative authority by law to establish contracts for government & education agencies nationally. NJPA facilitates a competitive bidding process on behalf of our members' needs and expectations and mirrors their contracting process. As a public agency, NJPA is its own lead agency facilitating and holding contracts on behalf of its members. You receive the added benefit of NJPA maintaining all procurement documentation and storing it for you, creating a safe and secure paper trail.

The Benefits of NJPA, in a Nutshell:

- Access to numerous suppliers of trusted brands for all your purchasing needs!
- No need to establish or duplicate the bidding and contract process
- Select by "choice" nationally acclaimed companies under contract
- Avoid the unpleasant experience of low bid, low quality responses
- Reduce the impact of agency staff and budget cuts



Receive the products, equipment and services you desire... and deserve... all under contract!

Membership is FREE with no obligation!

- Membership is FREE! This means no cost, no obligation or liability - we promise.
- Reduces protests by competing companies
- Establishes the necessary "paper trail" between the member and NJPA...justifying the purchasing decision.

Who Qualifies for NJPA Membership?

State and Local Government Entities

- Cities, Counties, Water Districts and Native American Tribes

All Education: Both Public and Private

- K-12, Special Education Districts, Charter Schools, Higher Education - Universities

Non Profits (Tax Exempt Organizations)

- Hospitals and Nursing Homes, Rural Power Cooperatives, Housing Authorities and Member Associations and Coops



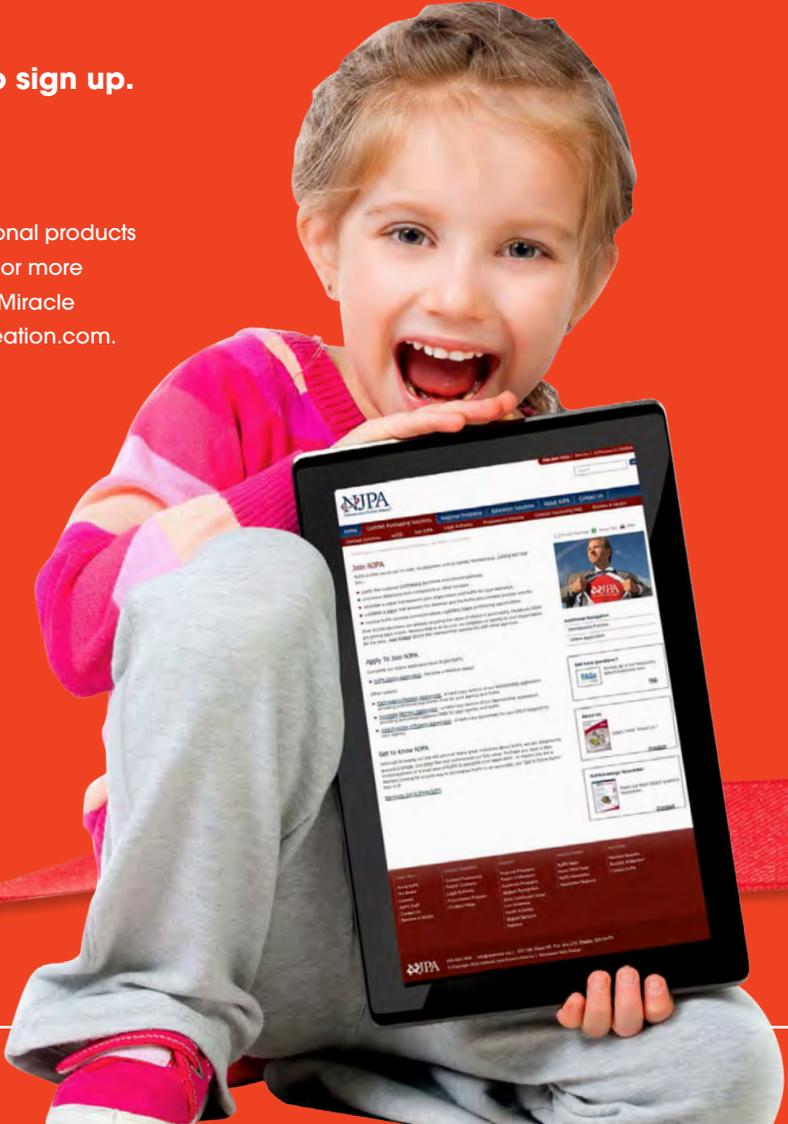
Say Goodbye to the Bidding Process

Start using the process that's already been done and done well on your behalf. Sign Up Today with 2 Fast and Easy Steps:

Step 1 Visit www.njpacoop.org and click "join"

Step 2 Enter your information to sign up.

The Miracle brand of playground equipment and recreational products is available to NJPA members under contract #022113-LTS. For more information about this contract, please contact your local Miracle sales representative at (888) 458-2752 or www.miracle-recreation.com.



Contract # 022113-LTS



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A Division of PlayPower, Inc.  PlayPower

View our Product Catalog online!
MIRACLE-RECREATION.COM

